



9-21-23

Jennifer E. Moore, PhD, RN, FAAN Founding Executive Director

Robert Wood Johnson Foundation



MISSION

Improve the lives of Medicaid enrollees

Develop, implement, and diffuse innovative and evidence-based models of care



Promote quality, value, and equity



Engage individuals, families, and communities

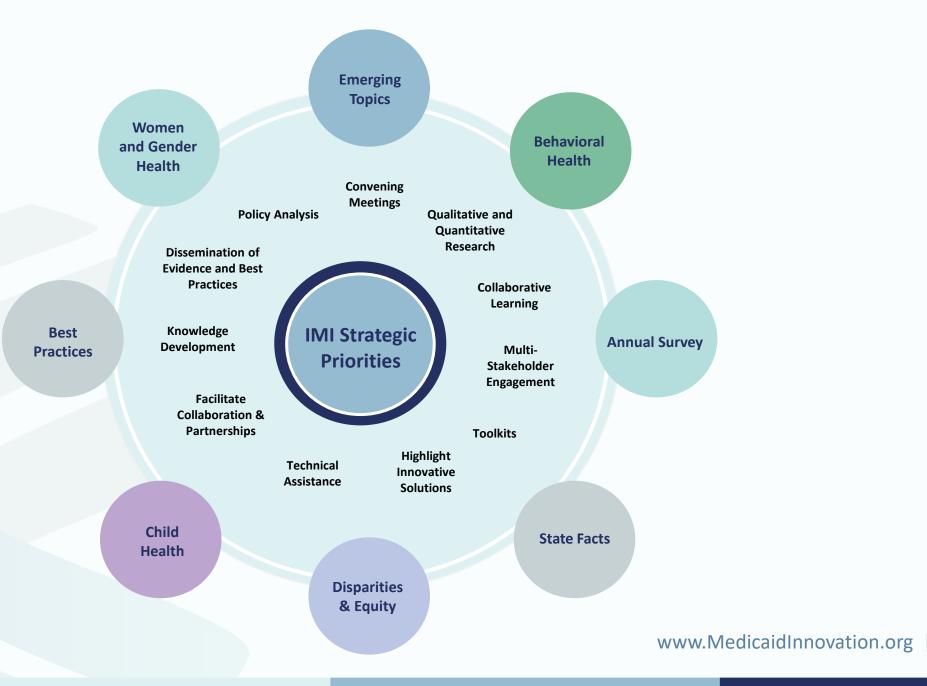
VISION

Provide independent, unbiased, nonpartisan information Inform Medicaid policy health of the nation

Strategic Priorities









It's not the statistics that make Medicaid real.

It's when you leve one of the numbers.



Innovation & Opportunities in Medicaid

Annual Medicaid MCO Survey

- Value-Based Purchasing
- Maternal Health
- Child and Adolescent Health
- Behavioral Health
- Social Determinants of Health
- Telehealth
- Health Equity

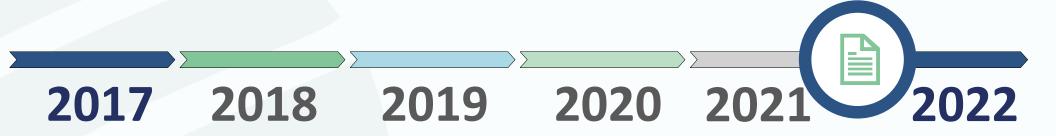
Redetermination Survey

- Enrollment
- Disenrollments
- Barriers
- Flexibilities
- Innovation

Annual Medicaid MCO Survey Findings



Identifying Trends Over Time



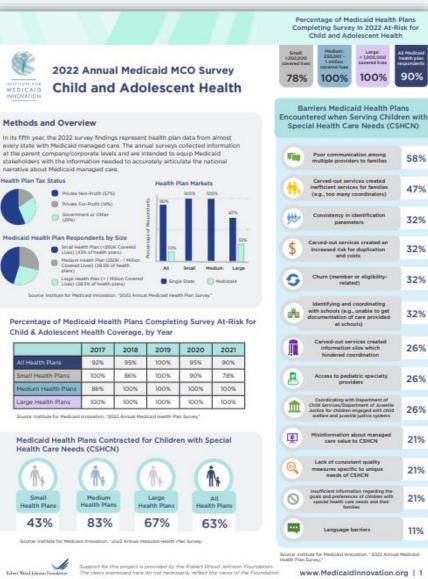
First year of report release

Current report year



A Comprehensive Look

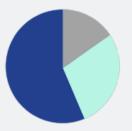
- Value-Based Purchasing & Alternative Payment Models
- High-Risk Care Coordination
- Pharmacy
- Maternal Health
- Child and Adolescent Health
- Behavioral Health
- Managed Long-Term Services and Supports
- Social Determinants of Health
- COVID-19
- Telehealth
- Health Equity

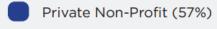




A Comprehensive Look

Health Plan Tax Status

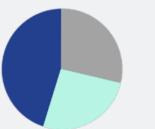




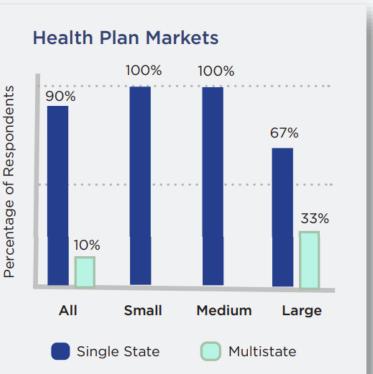
Private For-Profit (14%)

Government or Other (29%)

Medicaid Health Plan Respondents by Size

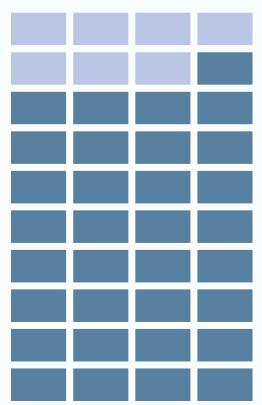


- Small Health Plan (<250K Covered Lives) (43% of health plans)
- Medium Health Plan (250K 1 Million Covered Lives) (28.5% of health plans)
- Large Health Plan (> 1 Million Covered Lives) (28.5% of health plans)



Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."

Survey covers 31 of the 40 states that have Medicaid Managed Care







INSTITUTE FOR MEDICAID INNOVATION

Payment Strategies Used by Medicaid Health Plans

	Payment incentives based on performance measures related to access to care	74%
*	Enhanced payment rates for providers financially impacted by the COVID-19 pandemic	58%
	Enhanced payment rates for hard-to-recruit provider types	47%
	Enhanced payment rates for providers in rural or frontier areas	42%
	Payment incentives for availability of same-day or after-hours appointments	37%
•	Incentive payments for addressing health disparities	32%
	Incentive payments for addressing health inequities	32%



Operational Barriers Experienced and Addressed

Operational Barriers Experienced and Addressed by Medicaid Health Plans

Operational Barrier	2017	2018	2019	2020	2021
Data reporting to providers	92%	53%	86%	83%	63%
IT system preparedness	92%	47%	71%	50%	47%
Support to providers to make determinations on VBP/APM	92%	41%	71%	39%	37%
Pricing VBP/APM	77%	41%	43%	39%	47%
Tracking quality and reporting within new structure	85%	35%	71%	50%	53%
Contract requirements on VBP/APM approaches	85%	24%	50%	44%	47%
Human resources	-	-	-	-	21%

Note: Response options not included in prior years are noted with a dash (-).



External Barriers Influencing Health Plan Adoption and Innovation

External Barrier	2017	2018	2019	2020	2021
Provider readiness and willingness	100%	88%	100%	94%	89%
State requirements limiting VBP/APM models	85%	41%	14%	39%	26%
Medicaid payment rates	92%	65%	57%	67%	58%
Impact of 42 CFR on limiting access to behavioral health data	100%	24%	21%	17%	37%
Uncertain or shifting federal policy requirements/priorities	85%	29%	29%	11%	5%
Uncertain or shifting state policy requirements/priorities	92%	35%	43%	22%	32%
Health plan provider data sharing capabilities	-	-	-	-	58%
Variation in payment models across payers	-	-	-	-	32%
COVID-19 pandemic	-	-	-	-	84%
Lack of consistent evidence of efficacy of VBP and/or APM models	-	-	-	-	26%

Note: Response options not included in prior years are noted with a dash (-).



Changes to State Requirements & Guidance that Would have an Impact

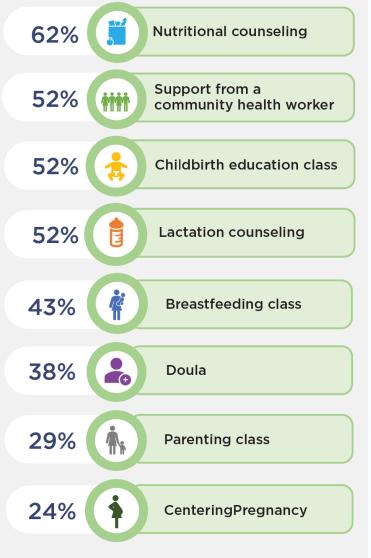
Changes	Percentage of Health Plans
Better education for providers on state and health plan expectations	79%
Reporting of consistent metrics	68%
More flexibility in the design of VBP components (e.g., member attribution, benchmarking)	47%
Removal of data sharing restrictions	47%
Provision of additional policy and/or fiscal levers for MCOs to ensure provider engagement in VBP models	42%
Policies to facilitate data sharing between payers and providers	42%
Streamlined VBP design across payers, including aligned performance measures	42%
Better education for health plans on state expectations for VBP	37%
Removal of requirements that limit VBP and APM model development	37%
Development of a multi-year proposed VBP strategy to allow for longer term contracts with Medicaid	32%
Multi-payer alignment in VBP strategies	32%



Findings: Maternal Health

AEDICAID INNOVATION Most Common Services Accessed During Pregnancy

Essential services during pregnancy will not be accessible if coverage is lost due to procedural issues without a replacement due to redetermination terminations.

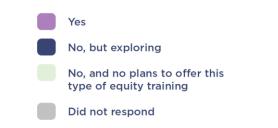


Percent of Medicaid Health Plans Providing Training in Trauma-Informed Care

80% of maternal deaths are preventable. A large portion are related to behavioral health and interpersonal violence/trauma.

INSTITUTE FOR MEDICAID INNOVATION



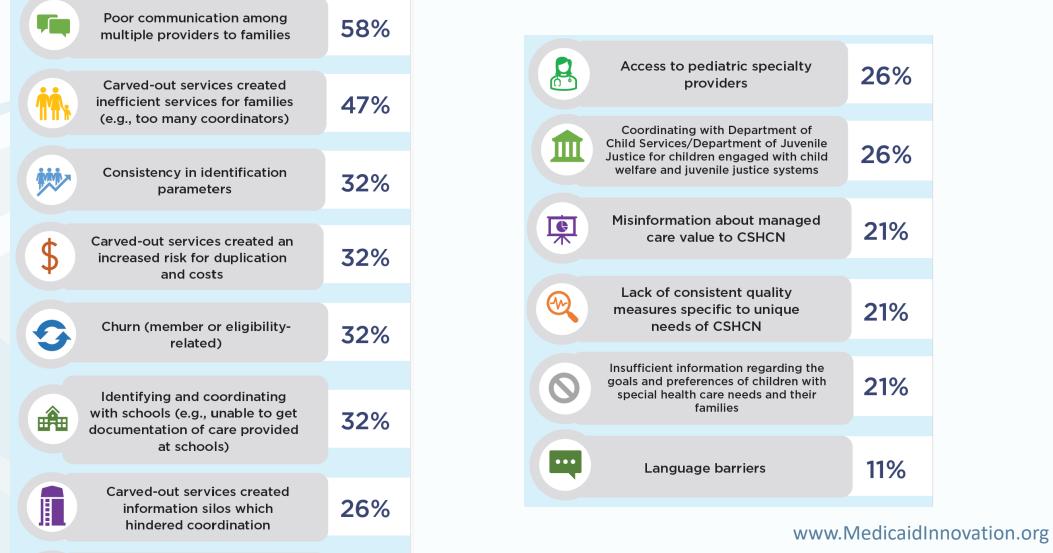


Findings: Child and Adolescent Health

INSTITUTE FOR MEDICAID INNOVATION

Most Common Access Barriers for Children Exacerbated During Redetermination

20





Barriers Encountered by Health Plans when Serving Children with Special Health Care Needs (CSHCN)

Barriers	Small Health Plans	Medium Health Plans	Large Health Plans	All Health Plans
Inadequate communication and coordination among multiple providers	57%	67%	50%	58%
Carved-out services created inefficient services for families (e.g., too many coordinators)	29%	50%	67%	47%
Carved-out services created an increased risk for duplication and costs	0%	33%	67%	32%
Consistency in identification parameters	14%	50%	33%	32%
Identifying and coordinating with schools (e.g., unable to get documentation of care provided at schools)	0%	67%	33%	32%
Churn (member or eligibility-related)	14%	67%	17%	32%
Carved-out services created information silos which hindered coordination	0%	50%	33%	26%
Coordinating with Department of Child Services/Department of Juvenile Justice for children engaged with child welfare and juvenile justice systems	0%	50%	33%	26%
Access to pediatric specialty providers	14%	50%	17%	26%



Barriers Encountered by Health Plans when Serving Children

Barriers	Small Health Plans	Medium Health Plans	Large Health Plans	All Health Plans
Identifying and coordinating with schools (e.g., unable to get documentation of care provided at schools)	29%	67%	100%	63%
Program fragmentation	29%	83%	67%	58%
Engaging family members to address social determinants of health	57%	50%	50%	53%
Churn (member or eligibility-related)	29%	67%	50%	47%
Coordinating with Department of Child Services/Department of Juvenile Justice for children engaged with child welfare or juvenile justice systems	29%	67%	50%	47%
Carved-out benefits	29%	50%	67%	47%
Engaging family members who are not enrolled in the same plan to address social determinants of health	14%	50%	67%	42%
Language barriers within families	29%	17%	83%	42%
Inability to find needed healthcare providers or beds	29%	33%	67%	42%
Barriers related to foster care system	14%	50%	50%	37%
Immigration status of parents/caregivers	0%	0%	17%	5%

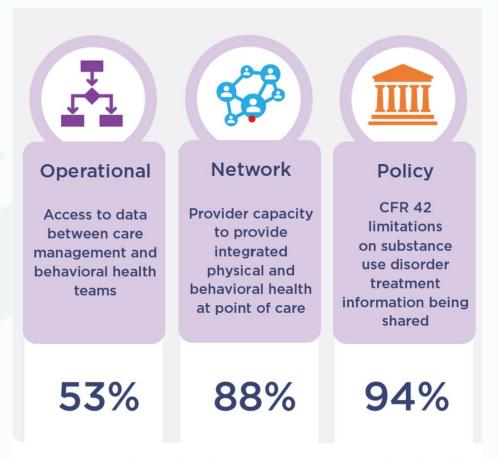
Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."







Barriers for Behavioral and Physical Health Integration Experienced by Health Plans



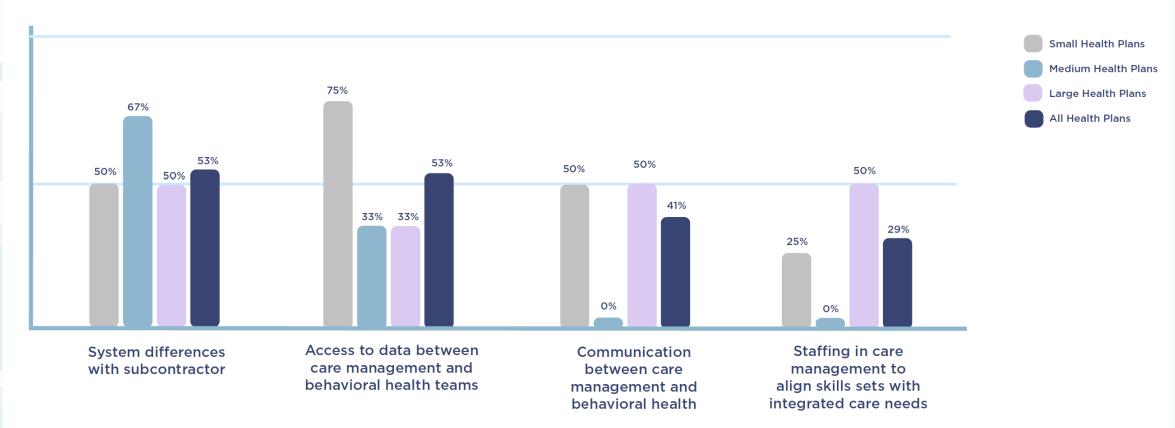
Source: Institute for Medicaid Innovation. "2022 Annual Medicaid



<u>, Fi</u>

Future of Innovation in Medicaid

Medicaid MCOs' Operational Barriers to Behavioral and Physical Health Integration

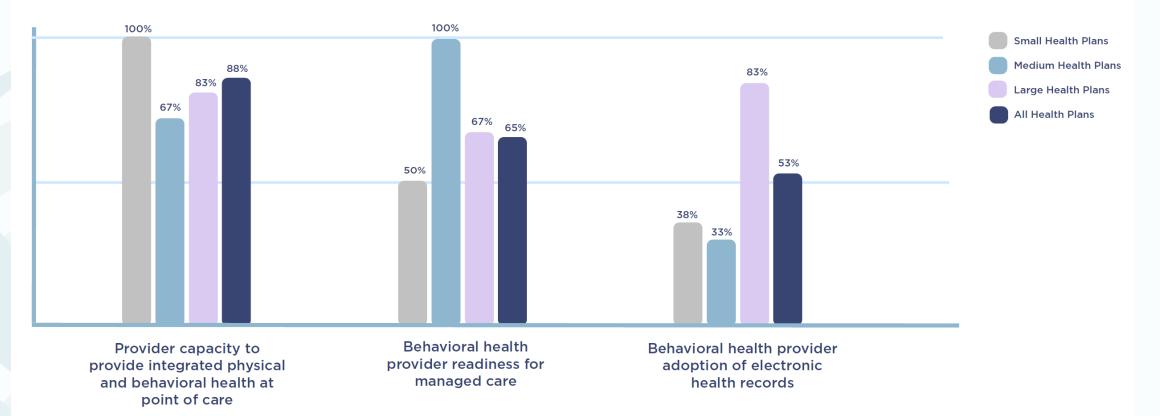




Go

Future of Innovation in Medicaid

Medicaid MCOs' Network Barriers to Behavioral and Physical Health Integration

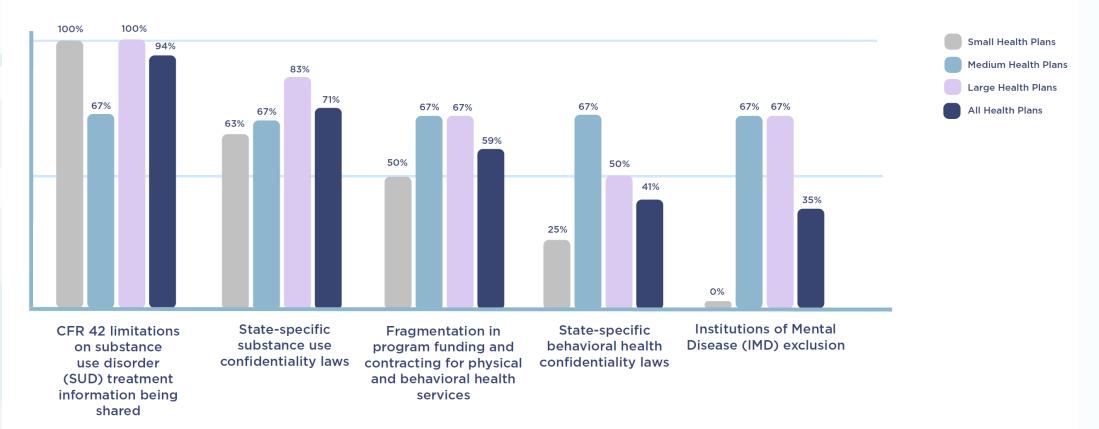




ΠΠ

Future of Innovation in Medicaid

Medicaid MCOs' Policy Barriers to Behavioral and Physical Health Integration



Findings: Social Determinants of Health

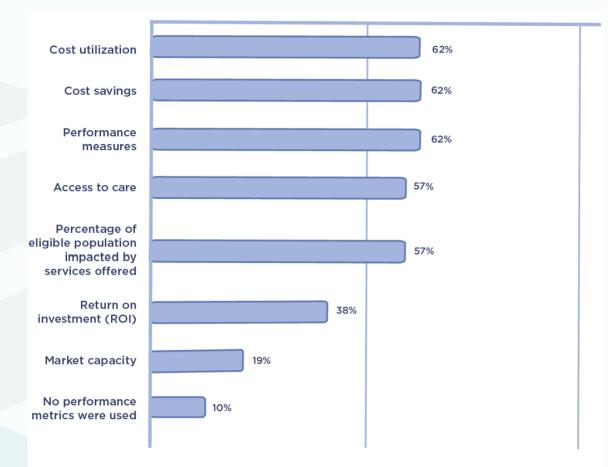


How States Supported Health Plan SDOH Initiatives

	Made policy/regulatory changes to support SDOH initiatives	52%
•••	Provided financial support	43%
	Allowed or improved data sharing	24%
@	Provided screening tools	24%
	Submitted/received approval for a Medicaid waiver(s) that included support of SDOH initiatives	24%
	Provided administrative assistance	19%
	Provided support for cultural and linguistic competency	19%
	Improved analytic capacity	10%
0	States did not support social need initiatives	5%



Metrics Used to Assess and Evaluate SDOH Initiatives





How State Medicaid Agencies Could Further Assist Medicaid Health Plans Addressing SDOH Needs

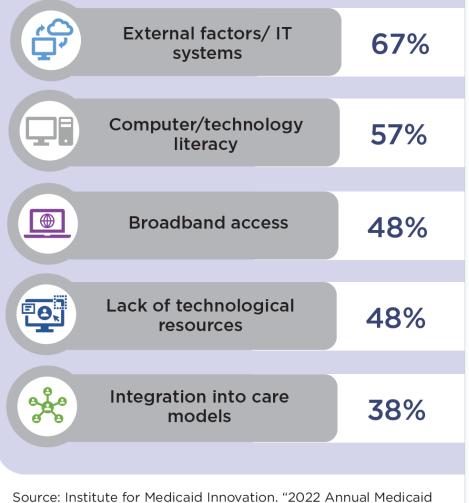
Increase financial resources from state to MCOs	100%
Improve data sharing between government agencies (e.g., foster care system, criminal justice system) and MCOs	90%
Standardize 834 enrollment file to include social needs information	90%
Improve data sharing between state and MCOs	86%
Improve data sharing between MCOs and community-based organizations	86%
Increase resources to support facilitation of partnerships	81%
Increase resources to support capitated payments models, pay-for-performance, and risk	76%
	from state to MCOs Improve data sharing between government agencies (e.g., foster care system, criminal justice system) and MCOs Standardize 834 enrollment file to include social needs information Improve data sharing between state and MCOs Improve data sharing between MCOs and community-based organizations Increase resources to support facilitation of partnerships Increase resources to support capitated payments models,



Findings: Telehealth

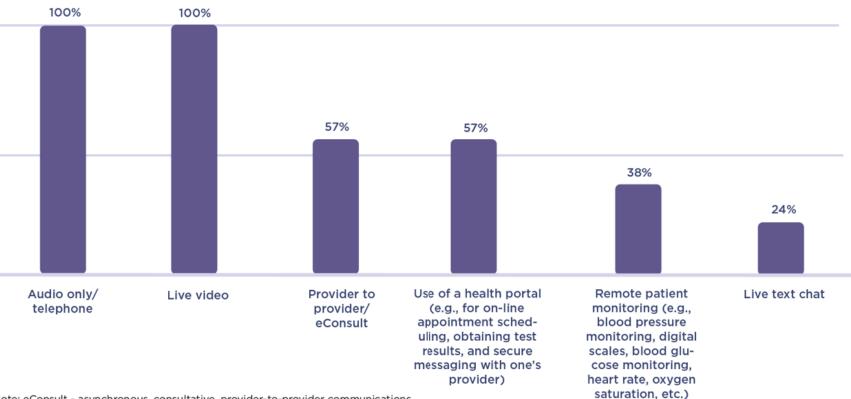


Clinician Telehealth Barriers as Identified by Medicaid Health Plans





Medicaid Health Use of Specific Telehealth Modalities



Note: eConsult - asynchronous, consultative, provider-to-provider communications within a shared electronic health record (EHR) or web-based platform.



Member Telehealth Barriers Encountered by Medicaid Health Plans

	Broadband access	90%		
	Technology devices/communication devices (i.e., laptop, smartphone)	90%		
	Computer/technology literacy	90%		
Y		90%		
	Limited data plans/insufficient data or minutes covered by smartphone plans	81%		
	Health literacy	71%		
	fical fill fill for a company of the fill	7170		
Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."				

innovation. Annual Medicald Healtr



Outcomes Health Plans Attribute to Telehealth

Outcomes	Percentage of Health Plans		
Increased patient access	71%		
Increased member satisfaction	48%		
Increased provider satisfaction	48%		
Sustained or increased primary care utilization during COVID	48%		
Sustained or increased mental health utilization during COVID	48%		
Decreased member no shows	43%		
Decreased urgent care utilization	38%		
Decreased ED Utilization	33%		
Increased behavioral health care utilization	33%		
Improved patient compliance with care	33%		
Increased primary care utilization	29%		
Improved continuity of care	29%		
Cost savings	10%		
None	10%		

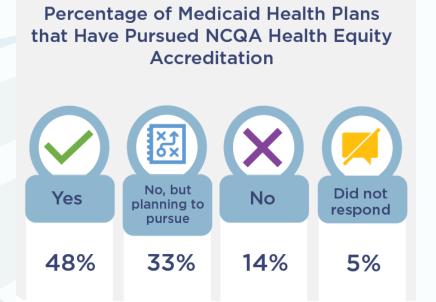
Note: No health plans selected, "duplication of services."



Findings: Health Equity

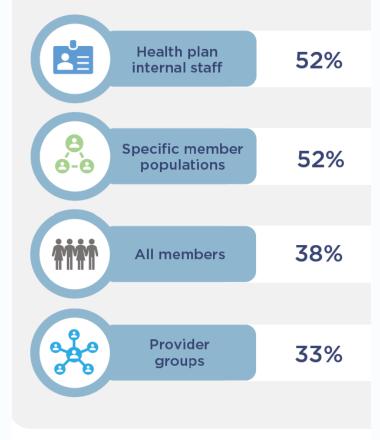


Future of Innovation in Medicaid



Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."

Medicaid Health Plans Had a Health Equity Strategy for:



Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."

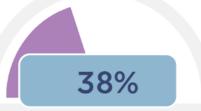


Data Medicaid Health Plans Stratify by Race and Ethnicity



Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."





Percentage of Medicaid Health Plans that Evaluated Clinical Algorithms, Policies (e.g., clinical, utilization management), or Risk Prediction Models for Bias

Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."

88% Percentage of Medicaid Health Plans that Changed or Abandoned

Algorithms, Policies, or Models if Bias was Discovered

Source: Institute for Medicaid Innovation. "2022 Annual Medicaid Health Plan Survey."

Redetermination Survey Findings



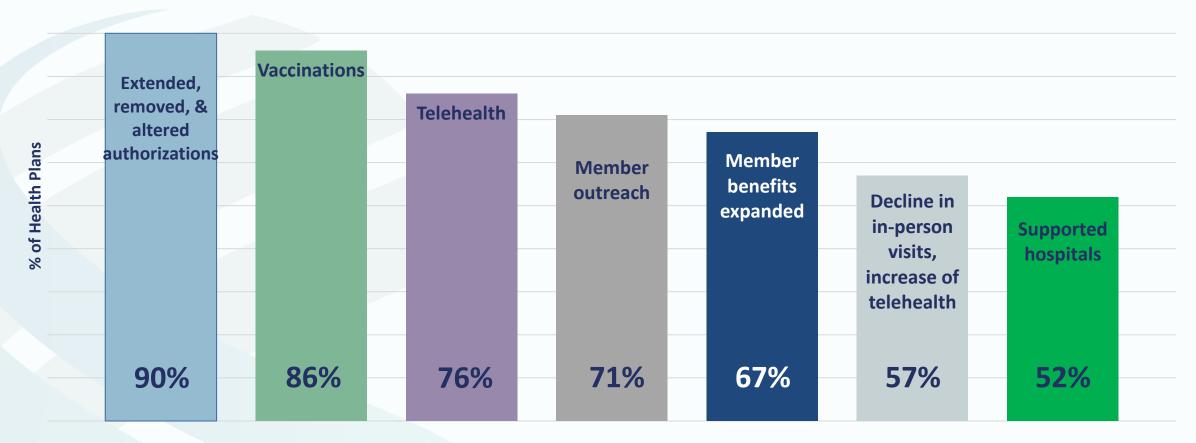
Lessons from COVID: Medicaid Enrollment Opportunities

Opportunity to Reduce Barriers	Description		
Increase the number of presumptive eligibility entities Mechanism: state plan amendment	Support hospitals, etc. to conduct initial screening for Medicaid eligibility and temporarily enroll individuals who appear eligible		
Extend the type of qualified entities to determine presumptive eligibility Mechanism: state plan amendment	Support entities such as schools, CBOs, state offices, etc. to determine presumptive eligibility		
Utilize the federally facilitated marketplace Mechanism: state policies and procedures	Streamline the federally facilitated marketplace (FFM) to determine eligibility and financial assistance from individual- market application information that is applied to assessing medicaid eligibility		
Streamline requirements for documentation of eligibility Mechanism : state plan amendment/state verification plan/state policy and procedures	Minimize requirements for documentation and verification by increasing utilization of electronic data systems at the state and federal level to verify eligibility		
	www.MedicaidInnovation.org 42		

Source: Institute for Medicaid Innovation, "Medicaid enrollment during COVID-19: content analysis of state actions to mitigate barriers."



Health Plans Rise to the COVID-19 Challenge



Source: Institute for Medicaid Innovation, "2021 Annual Medicaid Health Plan Survey" WWW.M



Lessons from COVID: Medicaid Enrollment Strategies

Top strategies used by surveyed state agencies

- Dedicated enrollment phone line: <u>100%</u>
- Online/phone enroll: 100%
- Assistance phone number on state website:
 <u>92%</u>
- Real-time eligibility determinations: <u>92%</u>
- No interview required: <u>82%</u>
- Requirements waived for timely processing of applications and/or expanded immigration status verification period: <u>60%</u>
- Additional entities allowed to determine eligibility <u>55%</u>

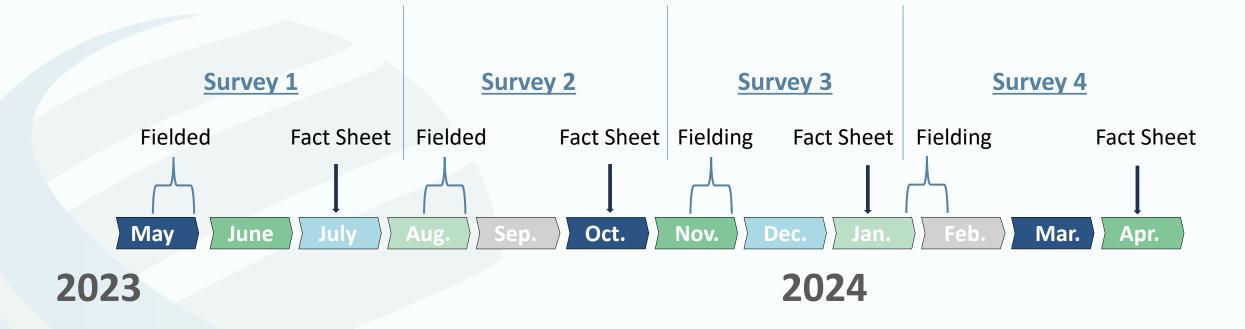
Exhibit 1: Strategies deployed by states to support Medicaid enrollment during COVID-19, 2020

Strategy	Total N=51*	Medicaid Expansion States** N=36	Non-Expansion States N=15
Dedicated phone for enrollment assistance.	100%	100%	100%
Ability to enroll online or over-the-phone.*	100%	100%	100%
Phone number for assistance on state Medicaid website.	92%	97%	80%
Real-time eligibility determinations (<24 hours).	92%	97%	81%
Interview not required (in-person or telephone).	82%	81%	87%
Requirements waived for timely processing of applications and/or expanded immigration status verification period.	60% ^a	66% ^a	47%
Additional entities allowed to determine presumptive eligibility.	55% ^b	59% ^b	47%
Information on state department of health's website on Medicaid enrollment during COVID-19.	45%	64%	0%
State has a hospital presumptive eligibility program.	48% ^c	55%°	33%
Medicaid agency allowed to determine presumptive eligibility; excluding pregnancy.	44% ^d	46% ^d	40%
State accepts self-attestation of information for criteria besides citizenship/immigration.	29% ^e	35% ^e	13%
State adopted a simplified application form.	6%	8%	0%

Source: Institute for Medicaid Innovation, "Medicaid enrollment during COVID-19: content analysis of state actions to mitigate barriers."

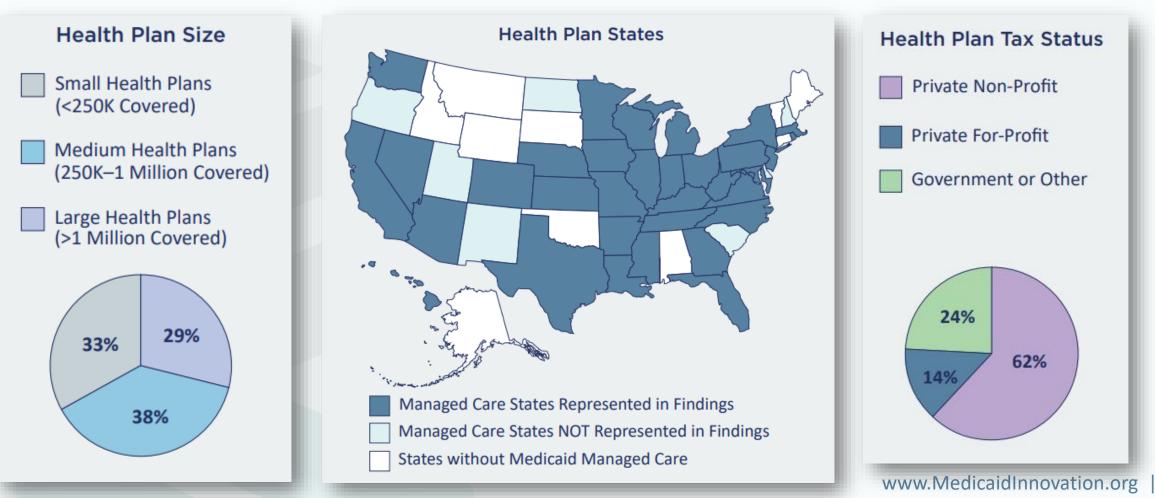


New National Redetermination Survey





New National Redetermination Survey



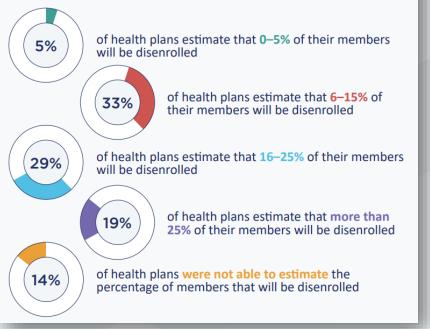
46



Disenrollments Prevalent Across Medicaid Health Plans

Close to half of all health plans surveyed expect disenrollment of over 15% of members

Medicaid Health Plan's Estimated Percentage of Members Who will be Disenrolled Due to the End of Continuous Enrollment



Disenrollments: Ineligible vs. Procedural Michigan Arizona (North Dakota (* California (3 Connecticut Numbers in parentheses indicate number of months of data. Cumulative numbers are shown for states reporting multiple months. Some states may include nths included in state totals depends upon when the state began redeterminations and whether the state reports data publi

rsity Center for Children and Families analysis of monthly un

Disenrollments are largely procedural



Barriers Medicaid Health Plans Are Encountering Related to Redetermination	All Health Plans
Out-of-date member contact information	86%
Limited information from states on the reasons individuals are being terminated	38%
Limited health plan resources for outreach efforts	38%
Staffing shortage at state/counties leading to backlog of applications	38%
Potential high volume of individuals who will experience gaps in care	33%
Outdated technological systems	29%
Outdated operational systems/processes	24%
Other*	24%
Limited capacity to help members re-determine given State Medicaid rules	24%
Language barriers	14%
Timelines changing	14%

Note: *Other includes inaccurate data, slow/no data exchange with state agencies, missing member contact information, state missing deadline to provide monthly list of non-ex parte members, and counties changing plans midstream. No health plans selected "None;" 5% of health plans selected "unable to answer at this time;" and 5% of health plans selected "lack of transparency regarding timing needed for individuals to apply for redetermination."

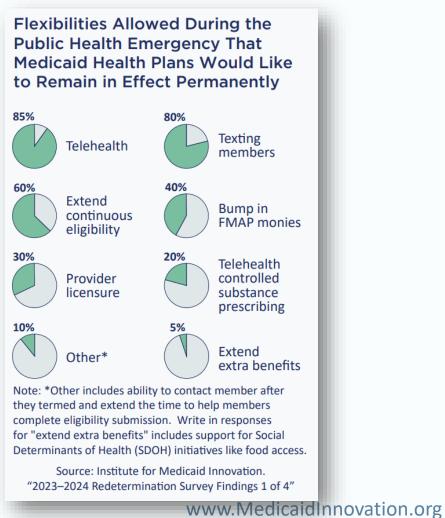
Source: Institute for Medicaid Innovation. "2023–2024 Redetermination Survey Findings 1 of 4"



Flexibilities and Innovation to Support Members

Top PHE Flexibilities as Identified by Surveyed Plans

- Telehealth 85%
- Texting members 80%
- Continuous eligibility 60%
- FMAP bump 40%
- Provider licensure 30%
- Controlled substance subscriptions via telehealth – 20%





Flexibilities and Innovation to Support Members

Top Ways Health Plans are Supporting Members

- Updating contact information 95%
- Collaborating with community health centers on outreach – 95%
- Co-planning with state agency 91%
- Collaborating with PCP on outreach 91%
- Partnering with CBOs on education and outreach 91%
- Texting/calling members 91%
- Developing a plan to transfer coverage for those no longer eligible – 76%
- Emailing members about redetermination 62%
- Collaborating with specialty care providers 57%





Learn more about IMI



Contact Dr. Jennifer Moore

Email me at Jmoore@MedicaidInnovation.org



Download resources at www.MedicaidInnovation.org



Follow us on social media

Follow us on Twitter at @Innov8Medicaid and on Facebook and LinkedIn



Subscribe to our newsletter

Subscribe on our website at www.MedicaidInnovation.org/news/newsletters



Thank You!